

CLIENT CASE STUDY



R2MS: Fantastic ROI & Even Better Payback!

"I am very impressed with the System. Time Saving and cost savings are by far the greatest benefits, and I'm certain greater value will be achieved with time". Candyce Hooper, Fleet/Small Plant Administrator & Proxy, Lennings Rail Service

Challenge

Lennings Rail Service provide rail track construction and maintenance services across Southern Africa. At LRS, we manage hundreds of vehicles, drivers and infringements regularly and with the impending implementation of AARTO, our customary management practices were definitely going to lead to unnecessarily high costs, risks and liabilities.

Before R2MS, our management system was manual and spreadsheet-based. Paperwork was always an issue and there was little document control.

We had duplicate procedures, outdated driver and vehicle databases and reporting was always a major difficulty.

Solution

After seeing the R2MS solution, we quickly realised there was a better way.

Using R2MS, I can now manage everything easily and ensure things are processed effectively and within the time frames necessary.

The Business Case

At LRS, the business case for using the R2MS solution speaks for itself. Since implementing R2MS:

- There is far less paperwork, there is easy access to records and management control is a lot easier;
- We have reduced the time spent managing infringements from 2 - 3 hours to less than 30 minutes each!;
- We now meet 100% of our penalty discount deadlines;
- We can quickly and easily nominate infringements;
- Infringement management is now quick, easy and we get it right first time, every time;
- R2MS compiles all of the reports, documents and AARTO forms for us; and,
- The reporting features are quick and easy to use and the dashboard gives a fantastic visual of the entire business, our management activities and the risks and liabilities we face.

About R2MS

R2MS is the market leading AARTO management system, combining and simplifying all AARTO related processes into a feature-rich and easy-to-use management tool.

The web-based solution is intuitive, implements rapidly and dramatically reduces the time and resources required to meet the challenging demands of the AARTO legislation.

Key Features

- Single, consistent, transparent and web-based AARTO management system
- Full, complete and transparent management of the entire infringement lifecycle
- Instant, real time and user configurable scorecards, traffic light warnings and dashboards
- A centralised risk-based view across regions, depots, divisions or your entire business

R2MS saves us over R120,000 per year; has a return on investment (ROI) over 230% and a payback of 4 months!