

CLIENT CASE STUDY

R2MS: A Business Case that Speaks for Itself!

"It is not a question of whether you would like to have R2MS or not . . . you must have it! It really has been a benefit for the company and everybody that manages fines or who are part of management. I can recommend it to everybody who wants to manage their infringements and traffic fines."

Callie Steyn, Group Risk Manager, Reinhardt Transport Group

Challenge

At Reinhardt, we manage about 900 vehicles, over 650 drivers and more than 2,000 infringements a year.

We calculated that with the implementation of AARTO and the demerit point system, unless we managed our vehicles, drivers and infringements according to the AARTO Act we would have 50 drivers suspended every month and our entire fleet would be grounded within 18 months!

Solution

We take road safety seriously and having the R2MS solution means we can prove to others we manage all of this properly and proactively. Suppliers now look favorably on us as we are managing AARTO properly and can document the validity of our drivers, vehicles and insurance which proves our services to them are safe and won't be disrupted by a grounded fleet. Magistrates now cooperate with us because they know we are organised and have documented evidence to support all of our nominations and representations.

The Business Case

At Reinhardt Transport, the business case for using the R2MS solution speaks for itself. Since implementing R2MS:

- the time required to manage an infringement has gone from over 3.5 hours to less than 1;
- the recovery rate on fines has gone from R45,000 to over R145,000 per quarter – an increase of 220%;
- we can easily spot trends, problem areas and conduct root cause analysis on infringements, incidents, faults and failures and identify problem vehicles or drivers and implement preventative measures all of which significantly reduces overall costs;
- we can ensure all our drivers and vehicles are licensed and that our insurance is valid;
- the number of fines we get has been drastically reduced; and,
- drivers now know we monitor their infringements and this has significantly improved driving habits and road safety.

R2MS saves us over R840,000 per year; has a return on investment (ROI) over 570% and a payback of less than 2 months!



About R2MS

R2MS is the market leading AARTO management system, combining and simplifying all AARTO related processes into a feature-rich and easy-to-use management tool.

The web-based solution is intuitive, implements rapidly and dramatically reduces the time and resources required to meet the challenging demands of the AARTO legislation.

Key Features

- Single, consistent, transparent and web-based AARTO management system
- Full, complete and transparent management of the entire infringement lifecycle
- Instant, real time and user configurable scorecards, traffic light warnings and dashboards
- A centralised risk-based view across regions, depots, divisions or your entire business